

## Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-03 INR-07 L-02

NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15 USIA-06

ACDA-05 TRSE-00 SAJ-01 IO-10 NIC-01 CAB-02 COME-00

DOT-00 EB-07 FAA-00 /081 W  
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R 041516Z APR 75

FM AMEMBASSY BONN

TO SECSTATE WASHDC 9159

INFO USMISSION USBERLIN

AMEMBASSY LONDON

AMEMBASSY PARIS

USMISSION NATO BRUSSELS

AMEMBASSY BERLIN

C O N F I D E N T I A L BONN 05477

E.O. 11652: GDS

TAGS: PFOR, EAIR, GW, WB, US, UK, FR

SUBJECT: POLITICAL PRESENTATION TO FRG ON IGS

REF: A) BONN 5121; B) STATE 60411; C) BONN 4032

1. "POLITICAL PRESENTATION" WAS MADE BY UK REP (CULLIMORE) TO FRG IN APRIL 3 BONN GROUP MEETING. FRENCH REP (BOISSIEU) HAD EARLIER INFORMED BRITISH OF PARIS' SUPPORT SO PRESENTATION WAS MADE AS REPRESENTING AGREED TRIPARTITE VIEWS THOUGH IT WAS CLEAR TO FRG THAT THIS WAS A UK INITIATIVE. CULLIMORE SAID HE HOPED FRG WOULD GIVE FAIR WIND TO RATIONALIZATION PROPOSAL (ROUTE SWAP) AND TO "FARE INCREASE REQUEST WHICH MAY EVENTUALLY BE MADE" BY THE CARRIERS.

2. AFTER READING THROUGH PAPER, FRG CIVIL AIR EXPERT FROM FOREIGN OFFICE (JIRKA) SAID IGS PROBLEMS WERE WELL KNOWN TO FRG. BUT IN ORDER TO MOVE AHEAD, HE ADDED, CONFIDENTIAL

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FINANCIAL DATA ALONG LINES OF THAT REQUESTED IN 1974

WOULD BE REQUIRED. FRG NEEDED DATA IN ORDER TO LOOK INTO CARRIER COST STRUCTURE AND BE ABLE TO SAY WITH CONVICTION TO PUBLIC OPINION THAT RATIONALIZATION MEASURES AND FARE INCREASES ARE JUSTIFIED. UK REP SAID DATA WHICH HAD BEEN PREPARED WAS NO LONGER VALID SINCE RATIONALIZATION PLAN HAD CHANGED SITUATION. IN ANY EVENT, ALL THAT WOULD BE NEEDED WAS COMPARISON OF COSTS WITH AND WITHOUT RATIONALIZATION, AND THIS DATA WAS BEING WORKED UP. FRENCH REP SAID THAT SINCE CARRIERS NOT REALLY DEPENDENT ON FRG THERE WAS NO INTEREST ON THEIR PART IN PROVIDING DATA. JIRKA SAID HE UNDERSTOOD LEGALITIES OF SITUATION BUT THAT BASIS OF CONFIDENCE WAS NEEDED IN ORDER TO ENSURE THE NEEDED COOPERATION. HE WELL KNEW THE ATTITUDES OF THE ALLIED CARRIERS VIS A VIS THE FRG BUT HOPED THE ALLIES WOULD UNDERSTAND BONN'S PROBLEMS.

3. UK REP ALSO RAISED BILATERALLY WITH US THE MATTER OF PASSING THE AGREED PAPER TO SENAT. US REP RESPONDED THAT QUESTION ONE FOR ALLIED MISSIONS BERLIN TO RESOLVE AMONG SELVES.

4. REGARDING PAPER ITSELF, IN ADDITION TO CHANGE PARA 6, FOURTH SENTENCE PARA 1 WAS AMENDED BEFORE PASSING TO FRG TO READ: QUOTE THIS HAS RECENTLY LED PANAM AND BA TO DISCUSS THE POSSIBILITY OF MORE EXTENSIVE MEASURES OF RATIONALIZATION TO TRY TO STEM THIS DETERIORATION. END QUOTE.

5. COMMENT: RE FRG REQUEST FOR DETAILED DATA, WE REMAIN OF VIEW PROVISION OF SUCH INFO TO FRG SHOULD BE LIMITED STRICTLY TO THAT REQUIRED TO SATISFY LEGITIMATE GERMAN CONCERNS WITH A VIEW TO ENSURING THE COOPERATION WHICH JIRKA REFERRED TO.  
HILLENBRAND

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## Message Attributes

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